

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section Ky of the N Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2002 December AND ENDING MM/DD/Y MM/DD/YY A. REGISTRANT IDENTIFICATION OFFICIAL USE ONLY NAME OF BROKER-DEALER: BERMAN CAPITAL, LLC 45706 ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 2350 Taylor Street (No. and Street) 94123 San Francisco CA (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Marc 1. Berman 415-345-1480 Marc L. Berman (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* Wilson, Markle, Stuckey, Hardesty & Bott (Name - if individual, state last, first, middle name) Larkspur Landing Cr., #200 Larkspur, (Address) (City) (State) (Zip Code) CHECK ONE: Certified Public Accountant ☐ Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the bash for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

OATH OR AFFIRMATION

| I, Marc L. Berman | , swear (or affirm) that, to the best of |
|--|---|
| my knowledge and belief the accompanying fi Berman Capital, LLC | inancial statement and supporting schedules pertaining to the firm of |
| of December 31, | , 20_02, are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, propried classified solely as that of a customer, except | tor, principal officer or director has any proprietary interest in any account |
| · . | |
| STATE CALIFORNIA COUNTY JAN FRANCISIO | Mul Dellu Signature |
| SUBSCRIBED AND SWORN TO BEFORE ME THIS 23 DAY OF 2003 NOTABLE PUBLIC | Title NIRAJ PATEL |
| (f) Statement of Changes in Liabilities States (g) Computation of Net Capital. (h) Computation for Determination of Recompletion (i) Information Relating to the Possession | coxes): COMM. #1329253 NOTARY PUBLIC - CALIFORNIA ALAMEDA COUNTY My Comm. Expires Nov. 9, 2005 My Comm. Expires Nov. 9, 2005 Condition. Committee Nov. 9, 2005 Committee |
| (j) A Reconciliation, including appropriation Computation for Determination of the | ate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Reserve Requirements Under Exhibit A of Rule 15c3-3. and unaudited Statements of Financial Condition with respect to methods of |
| | quacies found to exist or found to have existed since the date of the previous audit |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements

and Supplemental Information

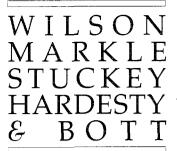
Years ended December 31, 2002 and 2001

with

Reports of Independent Auditors

Contents

| | P | age |
|------|--|--------------|
| - iı | nancial Statements | <u>u,,,,</u> |
| | Report of Independent Auditors | 1 |
| | Statement of Financial Condition | 2 |
| | Statement of Operations | 3 |
| | Statement of Members' Equity | 4 |
| | Statement of Cash Flows | 5 |
| | Notes to Financial Statements | 6 |
| δι | pplemental Information | |
| | Statement of Changes in Liabilities Subordinated to Claims of General Creditors | 8 |
| | Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission | 9 |
| | Reconciliation Pursuant to Rule 17a-5(d)(4) | 10 |
| | Computation for Determination of Reserve Requirements | 11 |
| | Information Relating to Possession or Control Requirements | 11 |
| | Report of Independent Auditors on Internal Accounting Control | 12 |



Report of Independent Auditors

The Members Berman Capital, LLC

We have audited the accompanying statement of financial condition of Berman Capital, LLC, as of December 31, 2002 and 2001, and the related statements of operations, members' equity and cash flows for the years then ended. These financial statements are the responsibility of the management of Berman Capital, LLC. Our responsibility is to express an opinion on these financial statements, based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Berman Capital, LLC as of December 31, 2002 and 2001, and the results of its operations and the changes in its members' equity and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

Our audit was primarily for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplemental information is required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the same auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements, taken as a whole.

Wilson Markle Stuckey Hardesty & Bott

January 9, 2003

Berman Cohn, LLC Statement of Financial Condition December 31, 2002 and 2001

| | Assets | | 2002 | | 2004 | |
|--|---------------------------------|----|--------|----|--------------|--|
| Current assets | | | 2002 | | 2001 | |
| Cash and cash equivalents | | \$ | 8,078 | \$ | 28,432 | |
| Investments, at cost | | | | | | |
| NASD warrants (1,500) | | | 20,100 | | 20,100 | |
| Saronix, LLC units (40,000 preferred, 35,294 common) | | | 40,000 | | 40,000 | |
| Total assets | | \$ | 68,178 | \$ | 88,532 | |
| Liabilities | Liabilities and Members' Equity | | | | | |
| Current liabilities | | | | | | |
| Accounts payable | * | \$ | - | \$ | - | |
| Members' equity | | | | | | |
| Capital contributions | | | 40,100 | | 40,100 | |
| Retained earnings | | | 28,078 | | 48,432 | |
| Total members' equity | | | 68,178 | | 88,532 | |
| Total liabilities and members' equity | · | \$ | 68,178 | \$ | 88,532 | |

See accompanying notes

Berman Cohn, LLC Statement of Operations Years ended December 31, 2002 and 2001

| Revenues | | 2002 | 2001 |
|---|----|---------------------|--------------------------------|
| Commissions and fees Interest income Other income | \$ | 8,931 162 203 | \$ 357,326 536 42,945 |
| Total revenues | | 9,296 | 400,807 |
| Expenses | | | |
| Auto and travel | | 135 | 45,577 |
| Insurance | | 518 | 570 |
| Equipment rental | | _ | 1,128 |
| Database | | 2,430 | 2,370 |
| Dues and subscriptions | | 819 | 3,780 |
| Entertainment and promotion | | 1,431 | 21,431 |
| Interest and finance charges | | 31 | . 3 |
| Office supplies | | 1,302 | 14,011 |
| Postage and delivery | | 914 | 1,303 |
| Printing and reproduction | | 1,352 | 216 . |
| Professional fees | | 14,648 | 5,850 |
| Regulatory fees | | 1,679 | 980 |
| Rent | | - | 9,140 |
| Secretarial expenses | - | 2,646 | 6,497 |
| Taxes and licenses | | 1,745 | 1,350 |
| Telephone | | | 16,222 |
| Total expenses | | 29,650 | 130,428 |
| Net income (loss) | \$ | (20,354) | \$ 270,379 |

See accompanying notes.

Berman Cohn, LLC Statement of Members' Equity Years ended December 31, 2002 and 2001

| | | Capital contributions | Retained earnings | | Total members' <u>equity</u> |
|--------------------------------|-----|-----------------------|----------------------|----|------------------------------------|
| Balances, December 31, 2000 | \$ | 40,100 | \$ 39,085 | \$ | 79,185 |
| Distributions to members | | - | (261,032) | | (261,032) |
| Net income | | | 270,379 | | 270,379 |
| Balances, December 31, 2001 | | 40,100 | 48,432 | | 88,532 |
| Distributions to members | ÷ | | - | : | - |
| Net income (loss) | | - | (20,354) | | (20,354) |
| Balances, December 31, 2002 | \$_ | 40,100 | \$ 28,078 | \$ | 68,178 |

See accompanying notes.

Berman Cohn, LLC Statement of Cash Flows Years ended December 31, 2002 and 2001

| Cash flows from operating activities | | 2002 | | <u>2001</u> |
|---|----------|-------------|----------|-------------|
| Net income (loss) | \$ | (20,354) | \$ | 270,379 |
| Cash flows from financing activities | | | • | |
| Member distributions | | <u>.</u> | | (261,032) |
| Net increase (decease) in cash and cash equivalents | | (20,354) | | 9,347 |
| Cash and cash equivalents, beginning of year | | 28,432 | | 19,085 |
| Cash and cash equivalents, end of year | \$ | 8,078 | \$ | 28,432 |
| Supplemental disclosure Cash paid during the year for interest Cash paid during the year for income taxes | \$ \$ | 31 1,700 | \$ \$ | 3 800 |

See accompanying notes.

Notes to Financial Statements
December 31, 2002

Note 1 - Summary of significant accounting policies

Basis of presentation

Berman Capital, LLC (the Company) is a California LLC formed in July 1998. In February 1999, the Company registered as broker-dealer with the Securities Exchange Commission and became a member of the National Association of Securities Dealers. In 2002, the Company changed its name from Berman Cohn, LLC.

The Company's activities consist principally of its role as an intermediary and advisor in merger and acquisition transactions. Accordingly, the Company claims exemption from Securities Exchange Commission Rule 15c3-3 because it does not carry customer funds or handle customer securities.

Basis of accounting

The Company maintains its books on the accrual basis of accounting.

Cash and cash equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of amounts on deposit with a commercial bank in a non-interest bearing account, available on demand.

Income taxes

The Company has elected to be taxed as a limited liability company in a manner similar to the taxation of a partnership. The Company is not subject to federal or state taxes on income. Instead, the members include their respective shares of the Company's taxable income or loss in their individual income tax returns.

Use of estimates

The Company prepares its financial statements in accordance with generally accepted accounting principles. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect amounts and disclosures reported in these financial statements. Actual results could differ from those estimated.

Advertising costs

Costs incurred for producing and communicating advertising are expensed when incurred.

Notes to Financial Statements (continued)

December 31, 2002

Note 1 - Summary of significant accounting policies (continued)

Estimated fair value of financial instruments

Statement of Financial Accounting Standards No. 107, "Disclosure about Fair Value of Financial Instruments," requires the disclosure of the fair value of financial instruments, including assets and liabilities recognized on the Statement of Financial Condition. Management estimates that the aggregate net fair value of financial instruments recognized on the Statement of Financial Condition (including receivables, payables and accrued expenses) approximates their carrying value, as such financial instruments are short-term in nature, bear interest at current market rates or are subject to repricing.

Investments

The Company records its investment in certain not readily marketable securities at cost. Accordingly, distributions or dividends are recorded as income on receipt. During the year ended December 31, 2001, distributions from investments totaled \$42,945, which amount is included in other income in the accompanying financial statements. No distributions were received or recorded for the year ended December 31, 2002.

Note 2 - Transactions with members

The Company occupies office space and receives certain other administrative services provided by its members at no cost.

The Company's members also incur, and pay currently for, expenses related to transactions in process. If the transactions close and generate revenue to the Company, certain of the expenses may be reimbursed to the members. If the transactions do not close, the expenses remain those of the members. Accordingly, such costs are recorded as paid.

Note 3 - Net capital requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum net capital, as defined, and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1.

Supplemental Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

Statement of Changes in Liabilities Subordinated to Claims of General Creditors
Year ended December 31, 2002

| Balance, December 31, 2001 | \$ | - |
|----------------------------|-------------|---|
| Increases (decreases) | *********** | |
| Balance, December 31, 2002 | \$ | _ |

Berman Capital, LLC Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2002

| Net Capital | |
|---|-----------------|
| Total members' equity | \$ 68,178 |
| Subordinated liabilities | - |
| Non-allowable assets | _ |
| Haircut | <u>60,100</u> . |
| Net capital | \$ 8,078 |
| Total Aggregate Indebtedness | |
| Total aggregate indebtedness | <u>\$</u> |
| Computation of Basic Net Capital Requirement Minimum net capital required | |
| (6-2/3% of total aggregate indebtedness) | <u>\$</u> |
| Minimum dollar net capital requirement of reporting broker | \$ 5,000 |
| Net capital requirement | \$ 5,000 |
| Excess net capital | \$ 3,078 |
| Excess net capital at 1000% | |
| (Net capital less 10% of aggregate indebtedness) | <u>\$ 8,078</u> |

Reconciliation Pursuant to Rule 17a-5(d)(4)
December 31, 2002

Reconciliation with Company's Computation (Included in Part IIA of Form X-17A-5 as of December 31, 2002)

| Net capital, as reported in Company's Part IIA (Unaudited) FOCUS Report | \$ 8,078 |
|--|-----------------|
| Net capital, as reported herein | <u>\$ 8,078</u> |
| Aggregate indebtedness, as reported in Company's Part IIA (Unaudited) FOCUS Report | <u>\$</u> |
| Aggregate indebtedness, as reported herein | <u>\$ -</u> |

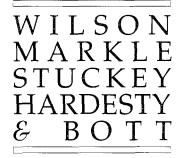
Computation for Determination of Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission
December 31, 2002

The computation for determination of the reserve requirements under Exhibit A of Rule 15c3-3 of the Securities and Exchange Commission has not been prepared because the exemption under Reg. Section 240, 15c3-3 (k)(i)(C) is met.

Berman Capital, LLC

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2002

A supplementary report pursuant to Rule 17a- 5(d)(4) and the information relating to possession or control requirement under Rule 15c3-3 are not required under Rule 17a- 5(e)(1)(i)(A) and Rule 15c3-3(k), respectively.



Report of Independent Auditors on Internal Accounting Control Required by SEC Rule 17a-5

The Members Berman Capital, LLC

We have audited the financial statements of Berman Capital, LLC for the year ended December 31, 2002, and have issued our report thereon dated January 9, 2003. As part of our audit, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also studied the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedure for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are

safeguarded against loss from unauthorized use of disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our study and evaluation, made for the limited purpose described in the first paragraph, would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Berman Capital, LLC, taken as a whole. No condition that may be considered a material weakness came to our attention during our study and evaluation.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures were adequate at December 31, 2002 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and the National Association of Securities Dealers and should not be used for any other purpose.

Wulson Markle Stuckey Hardesty & Bott
Wilson Markle Stuckey Hardesty & Bott

January 9, 2003